MDASF FLORIDA MEMBERSHIP & MARKETING SUMMIT (Agenda

WEDNESDAY, MAY 15 | THE CLUB AT BAREFOOT BEACH

4:30 pm - 6:30 pm

Opening Reception

THURSDAY, MAY 16 | BONITA BAY CLUB 8:00 am - 9:00 am Registration: North Foyer **Registration, Networking Breakfast & Sponsor Showcase** Breakfast: Hearth Room Sponsor Showcase: Vista & Hearth Rooms Welcome & Introductions 9:00 am - 9:15 am Ballroom MDASF President, Jennah Martinez Innovation, Integrity & Initiative—The Bonita Bay Club Way 9:15 am - 9:30 am Ballroom Fred Fung, General Manager/CEO, Bonita Bay Club 9:30 am - 10:30 am Be a 'POWERED ON' Membership Professional Ballroom James Cronk, Founder of Golf Industry Guru 10:30 am - 11:00 am Morning Refreshment Break & Sponsor Showcase Break: Hearth Room Sponsor Showcase: Vista & Hearth Rooms 11:00 am - 12:15 pm StoryTelling for Clubs Ballroom Ed Heil, Partner, StoryTeller Media + Communications 12:15 pm - 1:30 pm Lunch: Hearth Room **Networking Lunch & Sponsor Showcase** Sponsor Showcase: Vista & Hearth Rooms Panel Discussion: WHAT'S NEXT IN CLUB TECH Moderator: Jeff Buck, Club Properties 1:30 pm - 3:00 pm Ballroom Sean Bleyl, MembersFirst | Trevor Coughlin, Jonas /Clubhouse Online Cody Harrison, Clubessential | Robin Michael, Northstar 3:00 pm - 3:30 pm Afternoon Refreshment Break & Sponsor Showcase Break: Hearth Room Sponsor Showcase: Vista & Hearth Rooms 3:30 pm - 5:00 pm **KEYNOTE PRESENTATION: Choices Create Champions** Ballroom Dale Smith Thomas, International Motivational Speaker **Closing Comments** 5:00 pm - 5:15 pm Ballroom MDASF President, Jennah Martinez 5:15 pm - 6:15 pm **Networking Cocktail Hour** Fireside Room PRINTING SPONSOR VALET SPONSOR PHOTO/VIDEO SPONSOR Naples Print Source **AdVenture** 5 Star Valet

SUMMIT SPONSORS Club Design Studio, Club Properties, Cruise Planners, ForeTees, Golf Industry Guru, Jonas, MembersFirst, Northstar, and StoryTeller Media + Communications